



Montego

— Pet Nutrition —

VACANCY: SALES CONSULTANT

Montego Pet Nutrition, a market leader in the South African Pet Food Industry, is looking for a focused, motivated and driven person to take up a position as Sales Consultant.

The incumbent will be stationed in Cape Town and cover areas such as Paarl, Hermanus, Bredasdorp, Worcester, Vredenburg and Vredendal to include a few.

Essential Functions

Essential responsibilities include but are not limited to:

- Servicing existing clientele base;
- Source and develop new business opportunities;
- Clientele service and perpetuating relationships;
- Administration of various marketing systems;
- Building brand awareness through training interventions of clientele and staff liaison;
- Manage distribution and point(s) of sale;
- The utilisation of electronic marketing tools, with an ability to interpret and apply various analytical and strategic applications sourced therefrom.

Requirements:

- Matric or Equivalent.
- Previous, relevant sales or marketing experience essential.
- Should have a strong understanding of customer and market dynamics.
- Strong sales abilities & must be customer service orientated.
- Should be fluent in English and Afrikaans.
- Must be prepared and willing to travel.
- Must reside in Cape Town.

Closing date: 6 November 2020 @ 12:00

Should you meet the requirements for this position, please apply with your CV and a letter of application -

The Human Resources Manager, Montego Pet Nutrition, vacancies@montego.co.za

Correspondence will only be conducted with short listed candidates.